

Course Outline for Education and Training Programs undertaken by Gilt Investments Pty Ltd

# Introduction to Fixed Income: Reserve Bank of Fiji, Suva

Gilt Investments Pty Ltd

Presenters: Alastair Healey & Richard Brennan

# Course Outline

The Gilt Training and Education Program has been specifically developed for Clients to:

- Introduce, refresh, and upskill participants about the characteristics of the primary and secondary fixed income market;
- Inform participants about the different forms of fixed income and money market security; and
- Understand valuation techniques and portfolio management principles and practices.

## Course Program

The **5-business day** Introduction to Fixed Income Training Course is scheduled for Monday 22<sup>nd</sup> April 2024 to Friday 26<sup>th</sup> April 2023 at the Reserve Bank of Vanuatu in Port Vila or a venue to be advised. Session times are 9.00am to 4.00pm each day.

Registration for the 5-day event will be \$1,500 AUD per participant or \$2,235 Fijian Dollars (FJD).

The 5-day Introductory course comprises both theoretical instruction and practical sessions to upskill participants in the practical application of theory taught throughout the Introductory course.

At the end of the Introductory course, participants will understand:

- the structure and function of the primary and secondary fixed income markets;
- the similarities and differences between common fixed income products;
- how the market is regulated;
- factors that impact the pricing of fixed income securities;
- fixed income risks and risk evaluation
- benefits of portfolio diversification;
- · introduction to fixed income valuation; and
- valuation methods for different types of debt security.

#### **Course Materials:**

- Attendees are encouraged to bring charged laptops to each session which includes MS Excel software or if not available, then are encouraged to share resources with other attendees.
- Attendees will receive a USB on attendance which contains the Course Presentation in pdf format and a copy of practical case examples of valuation methods and the Gilt Excel Calculator for Pricing Debt Securities.
- Attendees are encouraged to become listed on our mailing list to receive further educational supplements when developed.

### Course Outline - Introductory Program

Schedule	Timing	Course Agenda
	9.00 am – 9.30 am	Course Introduction, Disclaimer, Housekeeping and Greeting
		1. History of Money
		2. Purchasing Power of Money
		3. Role of a Central Bank;
	9.30 am – 10.30 am	4. Fixed Income Overview
Day 1		5. Methods of Financing
The Fixed		6. Primary Benefits of Fixed Income
Income		7. Investment Risk over the Long Term
Market and	10.30am – 11.00 am	Morning tea (provided by venue)
the Yield		8. Types of Fixed Income Products (Savings Accounts/ Term Deposits)
Curve		9. Laddering Term Deposits
(Theory)	11.00am – 12.30 pm	10. Introduction to Debt Securities
		11. Terminology Used for Debt Securities
		12. Key Considerations for an Investor interested in Debt Securities

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	12.30 pm – 1.30pm	Light lunch (provided by venue)
		13. Comparing Debt Securities to Term Deposits/ Shares
		14. How does an Investor Access Debt Securities? (Primary and
		secondary Market)
	1.30 pm – 2.30 pm	15. Secondary Market Trading of Debt Securities
		16. The Regulators of the Australian Debt Market
	2.30 pm – 3.00 pm	Afternoon tea (provided by venue)
		17. Factors Impacting the Price of Debt Securities
		18. Understanding Yield
	3.00 pm – 4.00 pm	19. What is a Yield Curve?
		20. Uses of the Yield Curve
		21. The US Yield Curve since the GFC
		22. Spreads and Credit Spreads
Schedule	Timing	Course Agenda
	9.00 am – 10.30 am	23. Practical Session: How to Construct Yield Curves
	10.30am – 11.00 am	Morning tea (provided by venue)
	11.00am – 12.30 pm	24. Practical Session: How to Construct Yield Curves Cont'd
	12.30 pm – 1.30pm	Light lunch (provided by venue)
Day 2		25. Credit Quality, Credit Risk and Credit Spreads
Credit		26. Default Events
Quality,		27. Credit Ratings and Agencies
Spreads,		28. Acquiring a Rating
Types of Debt	1.30 pm – 2.30 pm	29. Using Government Securities as Ratings Benchmarks
Security/		30. Liquidity
Hybrid		31. Understanding Interest Rate Swaps
Securities/		32. Interest Rate Swaps example
Asset Backed		33. The Swap Curve
Securities and		34. Movement in Yields and Spreads
Principles of	2.30 pm – 3.00 pm	Afternoon tea (provided by venue)
Compounding		35. Understanding Credit Default Swaps
(Theory)		36. The Risks of Credit Default Swaps
(111601)	3.00 pm – 4.00 pm	37. Categories of Debt Security
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	3.00 pm 4.00 pm	,
	3.00 pm 4.00 pm	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt
	3.00 pm 4.00 pm	,
Schedule		38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds
Schedule	Timing	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered
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Schedule  Day 3	Timing	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities
	Timing	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities
Day 3	Timing	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids
Day 3 Time Value of	<b>Timing</b> 9.00 am – 10.30 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities
Day 3 Time Value of Money,	<b>Timing</b> 9.00 am – 10.30 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities Morning tea (provided by venue)
Day 3 Time Value of Money, Discounted	<b>Timing</b> 9.00 am – 10.30 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70
Day 3 Time Value of Money, Discounted Cash Flows,	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR,	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF)
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation Valuing Types	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF) 49. What the DCF Tells the Investor 50. Net Present Value
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation Valuing Types of Debt	7 Timing  9.00 am - 10.30 am  10.30am - 11.00 am  11.00am - 12.30 pm	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF) 49. What the DCF Tells the Investor 50. Net Present Value 51. Using IRR to Evaluate an Investment Decision
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation Valuing Types of Debt Securities	9.00 am – 10.30 am 10.30am – 11.00 am	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF) 49. What the DCF Tells the Investor 50. Net Present Value
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation Valuing Types of Debt Securities	9.00 am - 10.30 am  10.30am - 11.00 am  11.00am - 12.30 pm  12.30 pm - 1.30pm  1.30 pm - 2.30 pm	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF) 49. What the DCF Tells the Investor 50. Net Present Value 51. Using IRR to Evaluate an Investment Decision  Light lunch (provided by venue)  52. Using DCF, NPV and IRR Pr4actical Session
Day 3 Time Value of Money, Discounted Cash Flows, NPV and IRR, Fixed Income Valuation Valuing Types of Debt Securities	9.00 am - 10.30 am  10.30am - 11.00 am  11.00am - 12.30 pm  12.30 pm - 1.30pm	38. Types of Debt Security: Bonds About Bonds/ Govt Bonds/ Semi-Govt Bonds/ Corporate Bonds/ Kangaroo Bonds/ Euro Bonds/ Covered Bonds  Course Agenda  39. Why Buy Bonds? 40. Hybrid Securities 41. Common Hybrids 42. Asset Backed Securities 43. Mortgage Backed Securities  Morning tea (provided by venue)  44. Simple Interest Versus Compound Interest 45. Compounding and the Rule of 70 46. Compounding Summary 47. Time Value of Money 48. Discounted Cashflow (DCF) 49. What the DCF Tells the Investor 50. Net Present Value 51. Using IRR to Evaluate an Investment Decision  Light lunch (provided by venue)

		54. Simple Interest Vs Compound Interest Revisited
		55. Annuity
	3.00 pm – 4.00 pm	56. How to Find the Present Value of a Cashflow
		57. Intra-Year Compounding Interest
		58. Present Value of Monthly Annuity
		59. Future Value of Ordinary Annuity
Schedule	Timing	Course Agenda
		60. Using DCF to Value a Bond
		61. DCF Relationship between YTM and Coupon Rate
		62. Effect of Compounding on Present Value
	9.00 am – 10.30 am	63. Valuing Fixed Rate Bonds
	3.00 4.11 10.30 4.11	64. Types of Coupon Structure
		65. Retiring Bonds by and Issuer
Day 4		66. Bond Valuation Example
Fixed Income		67. Using Excel to Calculate Bond Pricing
Valuation	10.30am – 11.00 am	Morning tea (provided by venue)
Continued,	10.504111 11.00 4111	68. How to Value Floating Rate Notes
Bond		69. How to Value Perpetuals
Portfolios	11.00am – 12.30 pm	70. Perpetual Valuation Example
and Portfolio	11.00aiii – 12.30 piii	70. Perpetual Valuation Example 71. Zero Coupon Bonds
Construction		71. Zero Coupon Bonds 72. How to Value Zero Coupon Bonds
(Theory)		73. Bank Bills and NCD's
(meory)	12.30 pm – 12.30pm	Light lunch (provided by venue)
	12.30 pm – 12.30 pm	
	12.30 pm – 2.30 pm	74. Practical Session - Simple Bond Pricing using Excel
	2.30 pm – 3.00 pm	Afternoon tea (provided by venue)
		75. Inflation Linked Bonds/ Capital Indexed Bonds
	2.00 4.00	7C. Harris Canital Indoned Danid Wards
	3.00 pm – 4.00 pm	76. How a Capital Indexed Bond Works
	3.00 pm – 4.00 pm	76. How a Capital Indexed Bond Works  77. When to Purchase an Inflation Linked Bond
Cab a dada		77. When to Purchase an Inflation Linked Bond
Schedule	3.00 pm – 4.00 pm  Timing	77. When to Purchase an Inflation Linked Bond  Course Agenda
		77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio
Day 5		77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities
Day 5 Valuing Fixed	Timing	77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing
Day 5 Valuing Fixed Income		77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends
Day 5 Valuing Fixed Income Securities	Timing	77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends 82. How Debt Securities Can Improve Portfolio Performance
Day 5 Valuing Fixed Income Securities (Practical	Timing	77. When to Purchase an Inflation Linked Bond  Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends 82. How Debt Securities Can Improve Portfolio Performance 83. Volatility and Sequencing Risk
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Day 5 Valuing Fixed Income Securities (Practical	9.00 am – 10.30 am  10.30am – 11.00 am  11.00am – 12.30 pm	Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends 82. How Debt Securities Can Improve Portfolio Performance 83. Volatility and Sequencing Risk 84. Diversification Benefits of Uncorrelated Assets 85. Case Study  Morning tea (provided by venue)  86. Introduction to Fixed Income Portfolio Construction 87. Fixed Income Portfolio Management 88. Methods of Fixed Income Portfolio Creation 89. Laddering, Barbell, Bullet, Duration Matching, Sector Rotation, Credit Quality 90. Value at Risk Estimations for a Fixed Income Portfolio 91. Settlement Processes 92. Settlement Risks  Light lunch (provided by venue) 93. Practical Session – More Complex Bond Pricing using the Gilt
Day 5 Valuing Fixed Income Securities (Practical	9.00 am - 10.30 am  10.30am - 11.00 am  11.00am - 12.30 pm	Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends 82. How Debt Securities Can Improve Portfolio Performance 83. Volatility and Sequencing Risk 84. Diversification Benefits of Uncorrelated Assets 85. Case Study  Morning tea (provided by venue)  86. Introduction to Fixed Income Portfolio Construction 87. Fixed Income Portfolio Management 88. Methods of Fixed Income Portfolio Creation 89. Laddering, Barbell, Bullet, Duration Matching, Sector Rotation, Credit Quality 90. Value at Risk Estimations for a Fixed Income Portfolio 91. Settlement Processes 92. Settlement Risks  Light lunch (provided by venue)  93. Practical Session – More Complex Bond Pricing using the Gilt Calculator
Day 5 Valuing Fixed Income Securities (Practical	9.00 am - 10.30 am  10.30am - 11.00 am  11.00am - 12.30 pm	Course Agenda  78. Bond Fund or Bond Portfolio 79. Diversifying your Portfolio Using Debt Securities 80. Lifecycle Investing 81. Demographic Trends 82. How Debt Securities Can Improve Portfolio Performance 83. Volatility and Sequencing Risk 84. Diversification Benefits of Uncorrelated Assets 85. Case Study  Morning tea (provided by venue)  86. Introduction to Fixed Income Portfolio Construction 87. Fixed Income Portfolio Management 88. Methods of Fixed Income Portfolio Creation 89. Laddering, Barbell, Bullet, Duration Matching, Sector Rotation, Credit Quality 90. Value at Risk Estimations for a Fixed Income Portfolio 91. Settlement Processes 92. Settlement Risks  Light lunch (provided by venue) 93. Practical Session – More Complex Bond Pricing using the Gilt
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